

Ways To Give

Planned Giving is a type of philanthropic donation where you make a long-term commitment to support the Community Health Alliance Foundation in your financial and estate plans. There are many ways to make a Planned Giving gift to Community Health Alliance Foundation. All such gifts are restricted to support Community Health Alliance's healthcare services.

Several examples of Planned Giving include:

- Bequests: including Community Health Alliance Foundation in your living will or trust.
- Charitable Trusts: a trust created with the intention of making a charitable contribution.
- Life Insurance: designating Community Health Alliance Foundation as the beneficiary of your life insurance policy.
- Beneficiary: designating Community Health Alliance Foundation as the beneficiary of financial accounts.
- Real estate gifts

Bequests

- When planning for a bequest, you will need to consider how you would like your gift to be used to benefit Community Health Alliance Foundation—whether unrestricted in purpose or restricted to a specific purpose, and whether you would like it to be an expendable fund (to be spent when received) or an endowed fund (to last in perpetuity).
- An unrestricted bequest allows the Community Health Alliance Foundation to determine how to use the funds based on its most pressing needs. Unrestricted bequests are extremely valuable because the Community Health Alliance Foundation can use them flexibly to meet its future needs.
- A restricted bequest directs assets to a specific fund, program, or particular purpose.
 The sample language below shows how to word gifts to be restricted to specific
 purposes such as Prescription Food Pantry, Pediatric, or Women's Health (see
 attachment #1). A restricted bequest may be for an expendable or endowed fund.
 Because each restricted request is unique, Community Health Alliance Foundation
 encourages donors considering this type of gift to speak with a member of the planned
 giving staff about the appropriate language.
- Expendable funds are used in their entirety, generally within a relatively short time frame. Some larger expendable gifts are used over longer periods.
- Endowed funds provide income every year in perpetuity to carry out the designated purpose of the fund. Note that endowed funds have minimum required amounts. Please speak with a member of our development staff if you are considering a bequest to establish an endowed fund.

Creating a Lasting Legacy

Endowed funds may be established by bequest for many purposes. Some possibilities include:

- Greatest Needs
- Women's Health
- Children's Health

- Dental Care
- Facilities
- Prescription Food Pantry

A fund created by your bequest can carry your name or the name of a family member or other person you wish to honor. Named funds, because of the support they offer to programs and people, are a way to share what is meaningful to you within the Community Health Alliance community well into the future. Note that minimum gift amounts required for creating named, endowed funds vary, so please contact our development office for further information.

Charitable Trust

A charitable trust is a type of trust that is created with the intention of making charitable donations. Charitable trust can provide the following benefits:

- Tax benefits: Charitable trusts can offer tax benefits, such as deductions for charitable gifts and avoidance of tax gains on appreciated assets. Please call (775) 870-4356 to receive Community Health Alliance Foundation's not for-profit tax number.
- Flexibility: Charitable trust can be structured in a variety of ways to meet your specific needs and goals.
- Income for life: Some types of charitable trust, such as charitable remainder trust, can provide income for life to the trust creator (you) and/or your beneficiaries.
- Legacy planning: Charitable trusts can be used to make a lasting impact on a cause you care about and to leave a legacy that reflects your values and beliefs.
- Control over assets: Charitable trusts can provide you with a level of control over your assets, through the life of your trust.

There are several types of charitable trusts, including charitable remainder trusts and charitable lead trusts. It is important to work with your trusted professional advisor to ensure you choose the right plan to meet your goals and properly structured.

Gift of Cash and Securities

Outright gifts of cash to the annual fund allows your gift to immediately support the Community Health Alliance Foundation. Cash gifts to the endowment funds permit the immediate long-term investment of the gift to provide support in the future.

- Cash: The most familiar type of gift is cash, usually given through a check or account transfer.
- Credit Card: Donors can make gifts through our website using a debit or credit card.
- Publicly Traded Securities: Community Health Alliance Foundation accepts gifts of publicly traded stocks, mutual funds, ETF's and bonds at fair-market value. Fair-market value is determined on the date of transfer under IRS rules.

A gift of appreciated stock held by a donor may offer tax advantages. First, the donor avoids paying capital gains tax on the increase in value of the stock. Second, the donor receives an income tax deduction for the full fair-market value of the stock on the date of the gift.

 Closely held stock: Community Health Alliance Foundation does accept closely held stock upon review. For closely held stock (stock that is not publicly traded) such as family businesses. If you would like to consider closely held stock as a gift, value is determined by an independent appraiser. The process is more complex than publicly traded stock, where the value can be easily determined. Proposed gifts of closely held stock and partnership interests will be reviewed and approved both by Community Health Alliance Foundation's legal counsel and by the board of directors.

Bequests and Estate Plan Gifts

A bequest is a gift from your estate—a transfer of cash, securities, or other property—made through your estate plans. A bequest costs nothing now and enables you to contribute to Community Health Alliance Foundation's mission far into the future.

You may make a bequest or gift through your estate by including a provision in your will or living trust, or by naming Community Health Alliance Foundation as a beneficiary of a retirement plan or life insurance policy. The amount left to the Community Health Alliance Foundation (or any charity) can be expressed as a dollar amount or as a percentage of the assets to be given.

Remembering the Community Health Alliance Foundation with a bequest from your estate will help sustain and strengthen the Community Health Alliance Foundation in years to come. Some of the advantages of creating a bequest include:

- A bequest costs nothing now yet gives you the satisfaction of knowing you have provided for Community Health Alliance Foundation in the future.
- You retain control of and use of your assets during your lifetime.
- You may modify your bequest if your circumstances change.
- Gifts to Community Health Alliance Foundation from your estate are exempt from federal estate taxes.
- If you let Community Health Alliance Foundation know of your plans, we will be able to thank you now and recognize you as a member of the Community Health Alliance Legacy Society.

Donating Retirement Assets

Donating an IRA or other retirement assets to charity can be a tax-smart estate planning strategy.

It is always possible to donate retirement assets, including IRAs, 401(k)s and 403(b)s, by cashing them out, paying the income tax attributable to the distribution and then contributing the proceeds to charity. In many cases, though, there is little to no tax benefit associated with this type of donation. However, a direct contribution of retirement assets to charity as part of an estate planning strategy can be very tax efficient. In some situations, it can mean more funds for charities and heirs alike.

For many people, a retirement account like an IRA or 401(k)/ 403(b) may be the most significant source of assets accumulated in their lifetime. Others may find that, due to their other resources and investments, they are not in need of all the funds accumulated in their retirement accounts. For those who wish to give to charity, a natural question is whether they can donate retirement assets—and if there are any tax advantages for doing so. Please call 775-870-4356 to receive Community Health Alliance Foundation not for-profit tax number.

Options for donating your retirement assets include:

• **Donating during your lifetime**: To donate retirement plan assets during your lifetime you would need to take a distribution from the retirement account, include the distribution

in your income for that year, account for any taxes associated with the distribution, and then contribute cash to the charity—with one exception. People who are age 70 ½ or older can contribute up to \$100,000 from their IRA directly to Community Health Alliance and avoid paying income taxes on the distribution. This is known as a qualified charitable distribution. It is limited to IRAs, and there are other exclusions and considerations as well.

- As part of an estate plan: By contrast, there can be significant tax advantages to donating retirement assets to the Community Health Alliance Foundation as part of an estate plan. When done properly, charitable donations of retirement assets can minimize the amount of income taxes imposed on both your individual heirs and your estate. Neither you, your heirs or your estate will pay income taxes on the distribution of the assets. Your estate will need to include the value of the assets as part of the gross estate but will receive a tax deduction for the charitable contribution, which can be used to offset the estate taxes. Because charities do not pay income tax, the full amount of your retirement account will directly benefit the Community Health Alliance Foundation. It's possible to divide your retirement assets between charities and heirs according to any percentages you choose. You have the opportunity to support a cause you care about as part of your legacy.
- Adding Community Health Alliance Foundation as the beneficiary of an IRA, 401(k) or 403(b): When you're ready, making Community Health Alliance Foundation the beneficiary of your IRA or other retirement assets is typically straightforward: fill out a designated beneficiary form through your employer or your plan administrator. Most banks and financial services firms also have beneficiary forms, or they can provide you with suggested language for naming beneficiaries to these accounts. Once the designated beneficiary forms are in place, the retirement assets will generally pass directly to your beneficiaries (including charities) without going through probate. If you are married, ask the plan administrator whether your spouse is required to consent. If required but not done, this could result in a disqualification of Community Health Alliance Foundation as your beneficiary. Be clear about your wishes with your spouse, lawyer and any financial advisors, giving a copy of the completed beneficiary forms as necessary.

Gift of Real Estate

- Do you own residential, commercial, or undeveloped real estate that has appreciated in value and you no longer wish to manage or maintain it?
- Has your home risen in value beyond the capital gains exclusion rate?
- Do you have a vacation home that your family no longer uses?
- Would you like to use your real property to pay income to you for life?

If you are interested in making a gift to the Community Health Alliance Foundation and your answer to any of these questions is "yes," a gift of real estate may be a good option for you.

The Benefits of a Gift of Real Estate

There are several ways you can donate real estate. Each method presents distinct advantages, depending on your circumstances and goals. By giving property to the Community Health Alliance Foundation, you can avoid or reduce the capital gains tax you would otherwise pay on sale, you may be able to take a substantial income tax deduction, you may choose to receive income for life, and you will have the satisfaction of providing significant support to the Community Health Alliance Foundation.

A few things to know before making a gift of real estate:

- In general, it is Community Health Alliance Foundation's policy to sell gift property rather than maintain and manage it.
- Before accepting any gift of real estate, a Community Health Alliance Foundation representative must inspect your property to determine whether it can be sold within a reasonable amount of time and to ensure that there are no significant liabilities associated with it.
- If you intend to claim a charitable income tax deduction for your gift of real property, the IRS will require you to obtain an independent, qualified appraisal to determine the property's fair market value.
- Due to tax issues, debt-encumbered property is usually not appropriate for a charitable gift of real estate.

Options for Making a Gift of Real Estate

There are five primary ways to give a gift of real estate to the Community Health Alliance Foundation. These options are described in full below:

- Outright gift: Give your residence, rental/commercial property, or undeveloped land outright to Community Health Alliance Foundation. Once the Community Health Alliance Foundation has agreed to accept a gift of real estate, you may give a partial or full interest in your property by simply executing and recording a deed naming the Community Health Alliance Foundation as the new owner.
- Give property to establish a charitable remainder trust:

 By establishing a charitable remainder trust (CRT), you can provide for a future gift to Community Health Alliance Foundation while receiving a tax deduction and a long-term income stream. When you give real property to establish a charitable remainder trust, the trustee, which could be Community Health Alliance Foundation, can sell the property without paying capital gains tax. The full proceeds from the sale can then be invested by the trustee and used to pay you and/or your beneficiaries an income for life or for a term of years. After your lifetime or when the trust term ends, the remaining funds will pass to the Community Health Alliance Foundation to be used for the purpose(s) you designate. You may also be able to use a partial interest in the real property to fund the trust and retain the cash proceeds from the sale of the remaining interest in the property.
- Make a gift of a remainder interest in your home: A gift of a remainder interest in your home may be right for you if you wish to continue to live in your home for your lifetime. With this arrangement (sometimes called a retained life estate), you transfer a remainder interest to Community Health Alliance Foundation, which entitles you to a significant income tax deduction. You also enter into an agreement with the Community Health Alliance Foundation that you will continue to perform all obligations of ownership, such as paying taxes and insurance. When the property comes to the Community Health Alliance Foundation, without probate or other administrative procedures, the Community Health Alliance Foundation will use the proceeds of the sale as you have instructed.
- Sell your property to Community Health Alliance Foundation at a discounted price, also known as a bargain sale:
 In some limited circumstances, Community Health Alliance Foundation will purchase property at a discounted price—typically not more than 50 percent of its fair market value. The difference between the price Community Health Alliance Foundation pays and the fair market value (as determined by appraisal) constitutes the gift to Community Health Alliance Foundation, which entitles you to an income tax deduction. This also

provides you with cash from the purchase by the Community Health Alliance Foundation.

Leave property to Community Health Alliance Foundation through a bequest:
 You can make a gift of real estate through a provision in your will or revocable trust
 agreement. Once Community Health Alliance Foundation receives the property, it is
 generally sold and the proceeds are used according to the purposes outlined in the
 bequest documents.

We have outlined many options for you to consider when deciding upon an estate gift. Often questions arise regarding which gift might be right for you. Discussions with your estate attorney, financial advisor and CPA are advised. Additionally, Community Health Alliance Foundation can direct you to these resources. Don't hesitate to contact to see if a gift to the Community Health Alliance Foundation will help you meet your legacy plan.

Let Us Thank You

If you have included Community Health Alliance Foundation in your estate plans, please let us know. We would like to thank you for your generosity, make sure the purpose of your gift is understood by the Community Health Alliance Foundation, and recognize you as a member of the Community Health Alliance Foundation's Legacy Society.

For more information or to discuss a possible planned gift, contact:

Megan Duggan, Director of Advancement mduggan@chanevada.org

Attachment #1

Sample bequest language

| Unrestricted expendable bequest | |
|--|---|
| Unrestricted expendable bequest I hereby give* to THE BOARD OF TRUSTEES OF Health Alliance Foundation, Community Health Alliance Quality, Affordable, Health Services for All, to support the objects and purposes of Community I Foundation. | Comprehensive |
| * Fill in the blank with the dollar amount, percentage of estate, or specific printend to give to the Community Health Alliance Foundation. | operty you |
| Unrestricted endowed bequest I hereby give* to THE BOARD OF TRUSTEES OF Commaliance Foundation (hereinafter, "the Board"), Community Health Alliance of Affordable, Comprehensive Health Services for All. The property comprising investment purposes, be merged with any of the investment assets of Commaliance Foundation, but the gift shall be entered in the Community Health Affoundation's books and records as an endowed fund known as THE (the "Fund"). The Board shall use the endowment payout from the Fund to so objects and purposes of the Community Health Alliance Foundation. | g this gift may, for munity Health Alliance FUND |
| * Fill in the blank with the dollar amount, percentage of estate, or specific printend to give to the Community Health Alliance Foundation. | operty you |
| Expendable bequest for a specific purpose I hereby give* to THE BOARD OF TRUSTEES OF Community Alliance Foundation, Community Health Alliance Quality, Affordable, Composervices for All, to provide support to the | ty Health rehensive Health |
| •(| program) |
| • | program) |
| • | program) |
| * Fill in the blank with the dollar amount, percentage of estate property you intend to give to the Community Health Alliance | |
| Endowed bequest for a specific purpose | |
| I hereby give* to THE BOARD OF TRUSTEES OF Comn | nunity Health |
| Alliance Foundation (hereinafter, "the Board"), an educational institution. The | e property |
| comprising this gift may, for investment purposes, be merged with any of the | |
| assets of Community Health Alliance Foundation Community Health Alliance but the gift shall be entered in the Community Health Alliance Foundation's | |
| records as an endowed fund known as THE FUND (the "F | und"). The Board |
| shall use the endowment payout from the Fund to provide support to the | (|
| • | |
| • | (program) |
| | (program) |

* Fill in the blank with the dollar amount, percentage of estate, or specific property you intend to give to the Community Health Alliance Foundation.

When it comes to bequests, prepare for the unexpected Inclusion of the following language is optional, but suggested, to ensure that a bequest designated for a specific use will always remain productive if circumstances change unexpectedly:

If, in the judgment of the Board, changed circumstances should at some future time render the designated use of this gift no longer appropriate, then the Board shall use the gift to further the objects and purposes of Community Health Alliance Foundation, giving consideration to my special interest as evidenced by the purposes described above.